

### Introduction

Some questions are bound to arise in the leaders of all organisations regarding the future of their company, their establishment, and its immediate environment. The answers to these questions define their business and financial success, as well as their adapt bility, which is indispensable to achieve any success.

One question, though, is already answered ever since Heraclitus: that nothing is permanent in this world except change. Global re-arrangement of social and economical systems does, and will affect us all in the future. But all changes involve opportunities for growth – it is up to our positive personal attitude to find them.

My colleagues and I are drawing on many years of professional experience, and an innovative approach to provide a stable and reliable partnership to our customers in managing constant change, and improving their efficiency. In practical terms it means satisfying genuine consumer demand on a new, higher level; and the careful but innovative application of state-of-the-art technology. The way we think of it, innovation often means realising new context for already known parts, connecting the same dots differently to give out a new pattern.

"It gives one a huge advantage in life to start solving problems while others are still talking about them."

I hope we will soon meet in person, and together we find and develop solutions that will guarantee your company's competitive edge. Please do not hesitate to contact us.

Thank you for your attention, and for taking the time to get to know our company.

#### Előd Orbán

Managing Director Enterprise Group

## Why Enterprise Group?

Enterprise Group is one of the leading systems integrators, and providers of innovative IT and telecom services and solutions in Hungary. Our business units provide complex solutions in the fields of infocommunications (ICT), engineering solutions and product lifecycle management (PLM), development of integrated medical software (eHealth), and in the area of hi-tech development (Innovation).

We play a central role in developing IT and telecom systems for Hungarian companies and organisations, thus improving their productivity in both direct and indirect ways. High standards of quality, reliability, constant innovation and technical progress, a costumer-centred approach, open communication, and social responsibility are all contribute to develop successful long-term co-operation with our clients.

We provide IT services to large and medium-sized enterprises, and governmental institutions. We are proud to have among our clients the Hungarian Defence Force, the Ministry of Defence, the Central Bank of Hungary, Paks Nuclear Power Plant Ltd., MOL Plc., MVM Hungarian Electricity Plc., OTP Bank Plc., National Directorate General of Disaster Management, the National Ambulance and Emergency Service.

Our company has a strong focus on sector-specific IT development and security demands of government organisations. Our experience, certifications, and reference guarantee complex and customised solutions, and a long-term, stable commitment.

Our framework contract with the Central Governing Body of Public Procurement (KEF) entitles us to deliver services and solutions to our customers via centralised public procurement procedure.

## Past and Future

Our 100% locally owned company started off by the acquisition of Siemens Enterprise Communications Hungary Ltd. in 2010, which already had decades of professional experience at the time. In the beginning we offered business communications and systems integration services inherited from the predecessor. After a strategic re-structuring in 2011 we launched new business units, and since then provide an extended portfolio to our customers under the name Enterprise Group.

The systems developed for our customers aim at responding to future challenges, not just present ones. Thus, we assemble our business IT solutions with an innovative approach to genuine demand, always keeping high standards of professional reliability.

### References

#### Government and national bodies

Capital Directorate for Disaster Management HMEI Ltd.

**Hungarian Atomic Energy Authority** 

**Hungarian Defence Force** 

Hungarian National Asset Management Inc.

Mayor's Office of the Municipalty of Ferencváros

MÁV Hungarian State Railway Plc.

National Ambulance Service

**National Archives of Hungary** 

National Directorate General for Disaster Management (BM)

National Infratructure Development Co.

National University Of Public Service

National Infocommunications Service Company Ltd. (NISZ)

#### Financial sector

Hungarian National Bank OTP Bank Plc. SIGNAL Insurance Plc.

#### Healthcare sector

Bugat Pál Hospital Nonprofit Ltd.
Csolonky Ferenc Hospital
Jahn Ferenc Hospital and Clinics
National Institue of Oncology
Training Hospital and Rehab. Institue of Sporon
Zala Country Hospital

Deák Jenő Hospital
Gróf Tisza István Hospital
Hospital and Clinics of Mezőtúr
Károlyi sándor Hospital
Kelen Hospital Ltd.
Kispest Institutes of Health
Paks Medical Center
Svábhegyi Children's Clinic
Szent Lázár Hospital
Uzsoki Hospital
Vaszary Kolos Hospital + Szent Borbála Hospital

Almási Balogh Pál Hospital Doktor 24 Health center Endocare – endocrinology center Hospitaller Order of Saint John of God

Buda Hospital of the Hospitaller Order of Saint John of God Pécs Hospital of the Hospitaller Order of Saint John of God Vác Hospital of the Hospitaller Order of Saint John of God IMZ Medical Ltd.

Kanizsai Dorottya Hospital

KomplexLabor Diagnostics Ltd.

MEdCity Medical center

Medical center of Budaörs

Pannon Reproduction Institute

Premier Med Medical center

Sports Diagnostics, Lifestyle and Therapy Center

Szent Ferenc Hospital of Budapest

Szent Margit Hospital

#### **Energy sector**

E.ON IT Hungary Ltd.

MVM Hungarian Electricity Ltd.

MVN NET Telecommunications Services Co.

MVM Paks Nuclear Power Plant

#### Industrial and manufacturing companies

BorsodChem Ltd.

BPW- Hungária Ltd.

Büttner and Co. Ltd.

Continental Automotive Hungary Ltd.

DELTA-TECH Engineering Office Ltd.

Electrotechnical Factory Kaposvár Ltd.

Emerson Process Management Hungary Ltd.

Epcos Ltd.

GUNTER-TATA Ltd.

HIDROFILT Ltd.

Korax Ltd.

KUKA Robotics Hungary Ltd.

LuK Savaria Clutch Manufacturer Ltd.

Mercedes- Benz Manufacturing Hungary Ltd.

NCT Ltd.

RAFI Hungary Ltd.

Robert Bosch Electornics Ltd.

Samsung Electronics Hungary Ltd. Videoton

Holding Ltd.

Vinotech Hungary LTd.

7F Hungary Ltd

#### **Competitive Sector**

Bárdi Auto Ltd.

evosoft Hungary Ltd.

IMPERIAL Real Estate Investment, Construction,

and Services Ltd.

Imperial Tobacco Hungary Ltd

Mercedes-Benz Hungary Ltd

Nokia Solutions and Networks TraffiCOM Ltd.



## Certifications and Partnerships

ISO 9001:2015

ISO 14001:2015

ISO/IFC 27001:2013

AQAP 2110:2009 (NATO quality assurance requirements)

AOAP 2210:2009 (NATO quality assurance requirements)

ABOS3 Quality Management Audit (Certification of

Paks Nuclear Power Plant

Certified Supplier by Procurement and Supply Directorate General (KEF)

NATO Certified Contractor

Authorised Economic Operator (AH)

License for the pursuit of business activity in the military industry

Partnerships:

3DConnexion Reseller

ATOS Global Parter

CAD Partner Reseller

Cisco Premier Partner

Extreme Networks Platinum Partner

Fortinet Authorized Partner

Fujitsu Select Expert Partnei

Hexagon MI Software Sole Distributor

Microsoft Silver Partner

Quadrispace Reseller

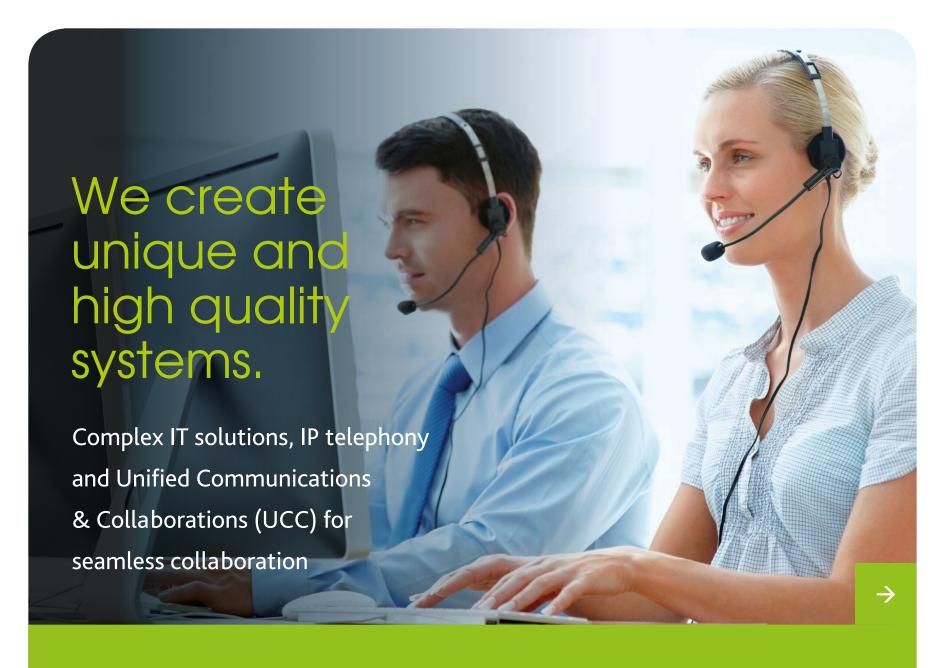
Siemens DIS Channel Sales Partnei

Unify Master 3 Partner

We strive to keep Enterprise Group a company with a cosy atmosphere, where everyone does the job they like and are good at.

We believe in a human-centred approach, and that everyone in the company is equal, just have different responsibilities and tasks

We are convinced that we can not really profit from something that causes harm or loss to others. This philosophy obliges us to only offer solutions to our customers which they genuinely need.



**ICT Business Unit** 

### ICT Business Unit





















ICT business unit is dealing with design, implementation and operation of complex IT networks. Its activity fits into the solutions of the company's other business lines, so the jointly developed comprehensive IT service concepts and offers are typical.

But what does the ICT business really mean by a complex IT network?

On one hand these can be telecommunication networks and systems. Solutions that are large-scale, highly stress-resistant and have the latest technologies of the age, such as mobility, unified messaging, video conferencing. By our 11 FTE UC engineers with more than 20 years of experience, we are one of market leaders in the technology on the Hungarian market in terms of professional competencies and references. Our main manufacturers are Unify and Cisco. In the case of Unify, it should be emphasized, that we are among the top 250 partners in the world, and in the case of global projects, our company carries out the domestic installations. Year after year, we are outstanding in the field of high security systems, integrated systems (Unify, Cisco, Skype), trading/dispatching systems and contact centers. The solution area is also related to meeting room technology, sound recording system and customer classification/routing systems delivery.

Telecommunications systems are shipped today are 100% IP capable, their public telephone network connections are typically SIP, these are installed in the cloud or on a server, often without any central hardware. Thanks to our experienced team of IT engineers, the ICT business can also provide professional services about core IT, data networks and endpoint devices. In terms of server and storage technologies, we recommend products from Fujitsu, Dell and HP, included Veeam backup system and vm-ware based virtualization. In case of data networks, we recommend Cisco and Extreme Networks products, for which we have been a gold partner for several years. Outstanding solution of Extreme Networks is the application based traffic analytics software, but also have to be mentioned the Extreme SDN as a worldwide future technology. We are also well experienced in case of network protection, whether it is a central or endpoint solution. FortiNet, Cisco and Airwatch provide good answers to many questions. In addition to these technologies, of course, we also supply a wide range of brands of client devices to our partners.

We are supporting installed infrastructures, IT or telecommunications systems, with 7x24 hour customer service and engineers ready for immediate deployment. Our contracts are characterized by the expected high availability and short-term (up to 2 hours) on-site presence. We are proud that our engineers are able to communicate in English and typically German in addition to their native language.



PLM Business Unit

### PLM Business Unit







Our PLM division provides complex engineering solutions and IT services for companies that operate in the field of industry. The market-leading solutions of Siemens DI Software and Hexagon Manufacturing Intelligence cover the entire lifecycle of products – from the original concept, through the design process, all the way to manufacturing – and also support product development and recycling. Our team of experts, with decades of experience in the industry, coupled with the stable corporate background of the Enterprise Group, ensures that our clients will always receive reliable solutions that are customised to meet their own particular requirements.

PLM (Product Lifecycle Management) is a complex process which facilitates the management of a product's entire lifecycle. It includes computer assisted design (CAD) and manufacturing (CAM) solutions, but it is more complex than that, as it encompasses the full lifecycle of products. PLM offers advantages such as time-to-market acceleration, product quality improvements, prototype production cost reductions, rapid identification of potential sales opportunities and overall cost savings by recycling previously obtained data and by fully integrating engineering work processes.

Our PLM division supplies the well-known products developed by Siemens DI Software, as well as their connected services. The division is ready to serve existing and future clients as a distributor of Solid Edge, NX, Tecnomatix, Teamcenter and Opcenter APS.

With solutions from Hexagon Manufacturing Intelligence, the world's largest CAM-oriented CAD/CAM developer, the division is capable of comprehensively satisfying all the requirements of manufacturing companies. Among these solutions, EDGECAM is recommended for machining, the RADAN system for sheet metal manufacturing tasks, and ALPHACAM for the wood and stone industries, and VISI for tool manufacturing tasks.

Besides supplying the market's well-known Siemens DI Software products and solutions, Enterprise Group's PLM division also helps partners with the introduction of new software, as well as support and updates, training programs and constant availability. Our staff, consisting of experts with decades of experience in engineering, IT and industry-related projects, can also call on the knowledge of Enterprise Group's other divisions and rely on the smooth operational background of the company when implementing their own projects.







eHealth Business Unit

### eHealth Business Unit































Our eHealth business unit has been developing and offering integrated medical and clinical solutions for almost 10 years. State-of-the-art IT technology and unique functionality of our solutions open up new perspectives in medical information technology. Our main goal is to satisfy genuine customer demands by applying an original new approach to the market of medical applications and focusing on user experience (ux) and customer experience (cx).

Enterprise Multi Medical Application (EMMA) was developed by local professionals with decades of experience in the peculiarities of Hungarian health service systems. Comprehensive functionality of our integrated software system compatible with all platforms was tailored to the specific needs of in- and outpatient hospitals, General Practitioners, other medical institutions, and, holistically, patients. The 'EMMA' application family is a true consultant armed with 21st century IT capabilities that cover the whole spectrum of health services, works as a partner in in-situ and surgery care. It also functions as a teleconsulting system integrated with video link, with directly accessible EESZT (National eHealth Infrastructure) data and analysing modules for their assessment, and a patient journey management platform. It is a great solution to automatically manage various patient data (e.g. blood pressure, EEG, pulse oximetry, blood sugar, etc.) in a dynamic, flexible, and standardised manner, including cloud-based processing as well. Our integrated software system is both uniquely stable and cost-efficient. It provides solutions that are reliable and user-friendly just the way medical professionals in medical institutions need it to be.

The robust architecture of our Enterprise eMAGE PACS solution allows standardised processing and evaluation of a vast quantity of images and related clinical data at lightning speed. Images taken by medical imaging equipment of healthcare institutions of different scales can be easily stored, located, transmitted, viewed, and analysed with this system.

Our business unit pays special attention not only to added services but also provides on-going updates and support to system users.

Besides developing our own applications, our business unit also serves individual software-development needs of our partners, and supports systems integration services of the Enterprise Group.





Innovation Center

### Innovation Center















Enterprise Group pays particular attention on innovation and implementation of customized development and research +development projects. As a part of it, Innovation Center offers complex solutions in creating bespoke equipment and solutions in hi-tech research and development.

This is where you find all research and development activities, building and preparation of prototypes for production required for the Company's own product development projects triggered by in-house inquiries, external orders, and applications won. These activities not only require high-level of autonomy, creative attitude, precision, and disciplined administration, but also offers a great opportunity for employees to be active participants in bringing a new product or technology to life at the company.

The achievements of our projects and our references demonstrate our commitment to innovation and success of our activity.

To demonstrate innovative skill we have created **MyArtoo**, a perfect lookalike and scaled clone of a robot character well-known from sci-fi movies. The robot can be controlled remotely, can perform the same movement as the fictional character can do, and can express emotions with the same audible and visual effects just like you have seen in the film. It can be used to present and demonstrate various areas such as information technology, programming, robotics, 3D mechanical and electronic design.

**Enterprise Smart Power Pack** – A Lithium—based energy storage and management system designed for bespoke needs and adaptable to the installation location and the required parameters, primarily for use in mobility technology (especially in watercrafts).

**Enterprise Smart Power Dashboard** – A dashboard and mobile application solution developed for navigation that can have a unique and customized design.

**Enterprise Handwash Control** – Patented technology and system to monitor cleanliness of hands and reduce infection though contacts. HandWash Control warns the user of the next handwash, automatically registers every handwash done, and informs clients on the last time the user washed hands. It helps to reduce hazards associated with contact-related risks.

**Enterprise genoAid** – It is a genetic diagnostic system for early testing for cancer from blood using third-generation sequencing and seeking tumour markers. Our solution runs in an own-developed private cloud that can be scaled linearly up as high as to serve the nation's needs. GenoAld features personalized and targeted oncotherapy.

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