

2018 Corporate Overview – Fortinet Security Fabric

Zsolt Rakoncza – Regional Manager, Hungary

Q3 2018

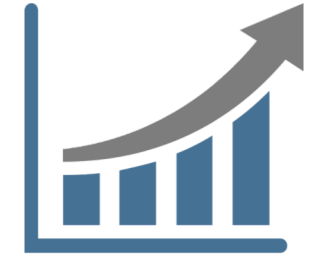
Corporate Overview

Network Security Leader

Fortinet is among the **top 5** public cybersecurity companies in the world. Its broad portfolio of solutions spans Network, Infrastructure, Cloud, and IoT Security.



\$10.6B Mkt Cap



~\$1.5B - 2017
(revenue)



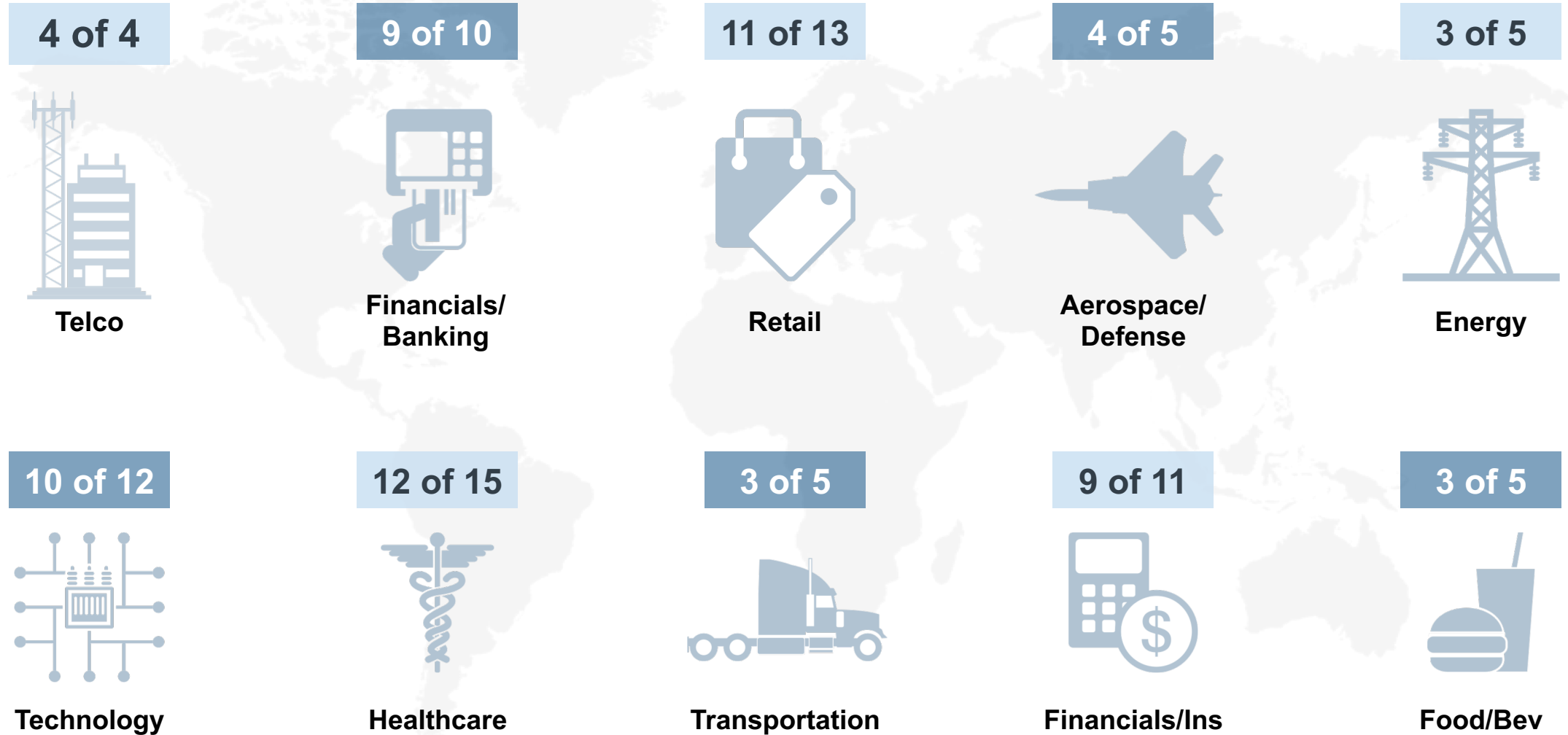
360,000 + Customers



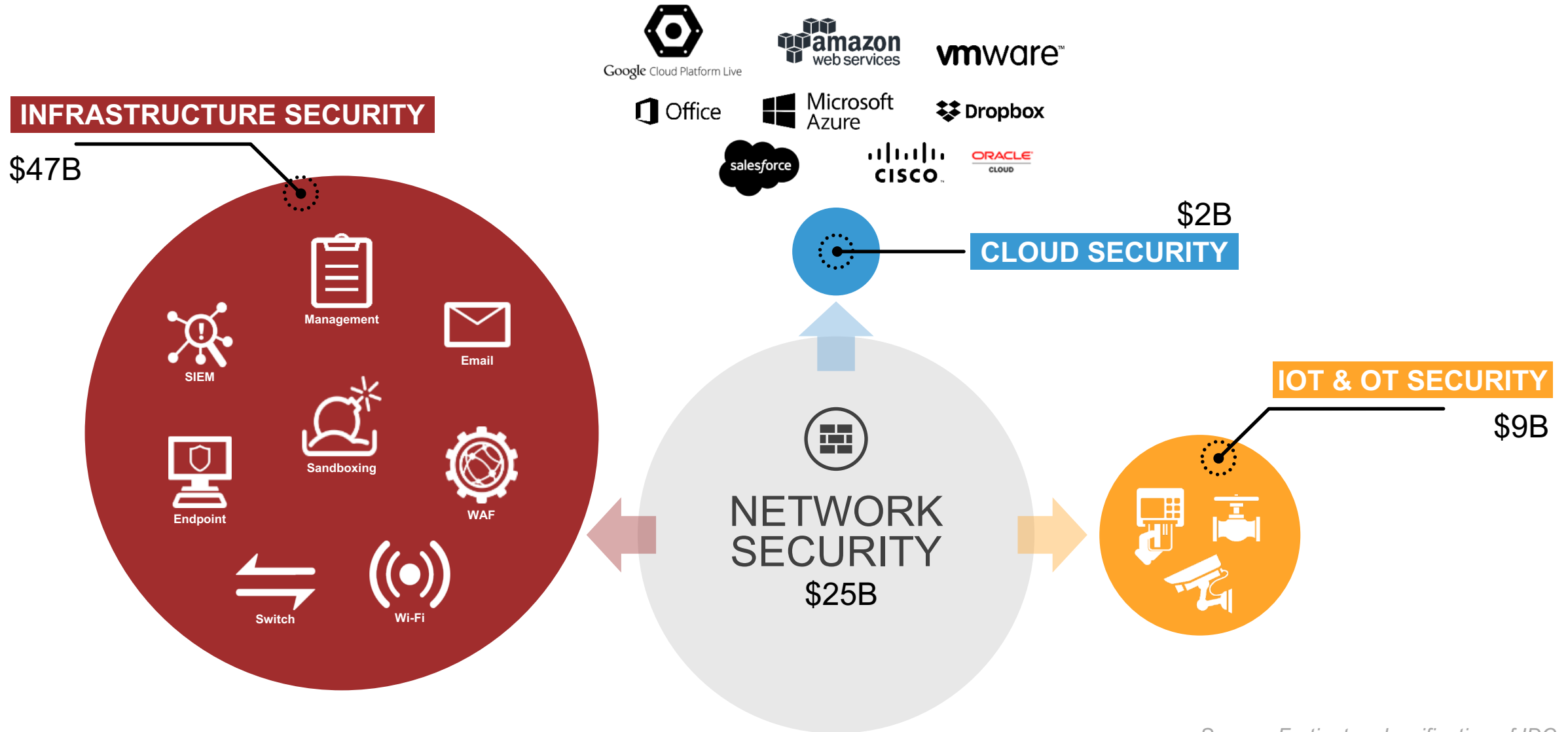
4M+ Appliances
Shipments Worldwide
(+30% units WW)

** As of June 29th 2018*

70% of F100 Are Fortinet Customers



#1 Broadest Security Protection - From IoT To The Cloud



Source: Fortinet reclassification of IDC data

A Leader in Network Security

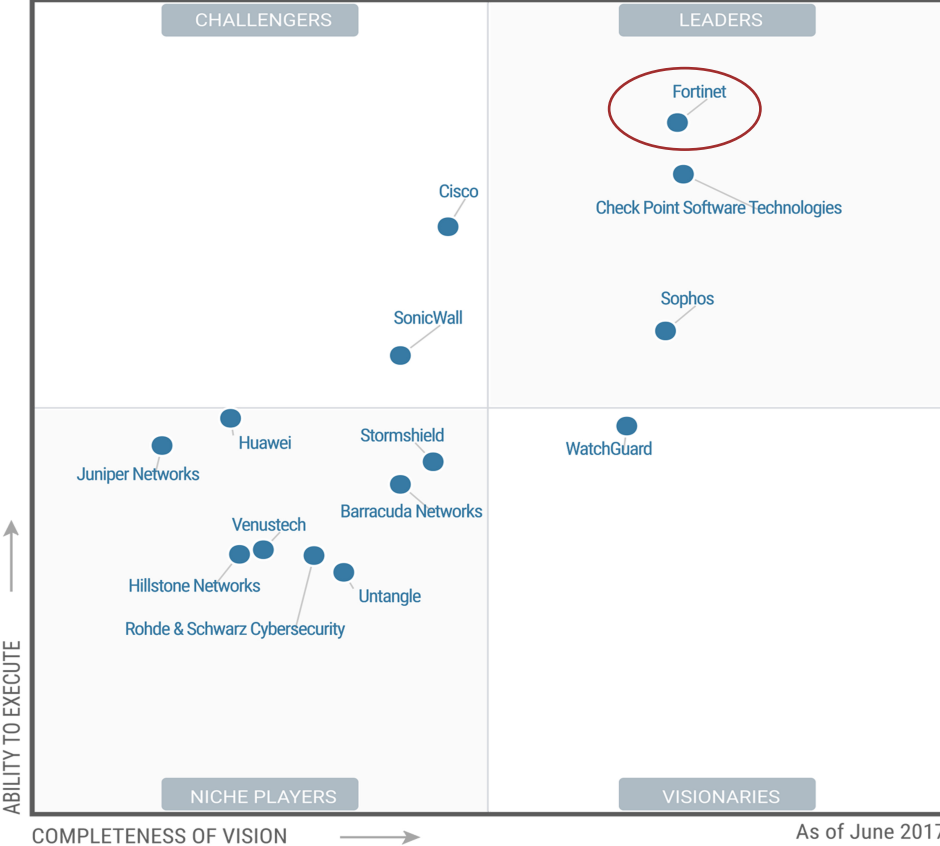
Figure 1. Magic Quadrant for Enterprise Network Firewalls



Source: Gartner (July 2017)

Gartner Magic Quadrant for Enterprise Network Firewalls, Adam Hills, Jeremy D'Hoinne, Rajpreet Kaur, 10 July 2017
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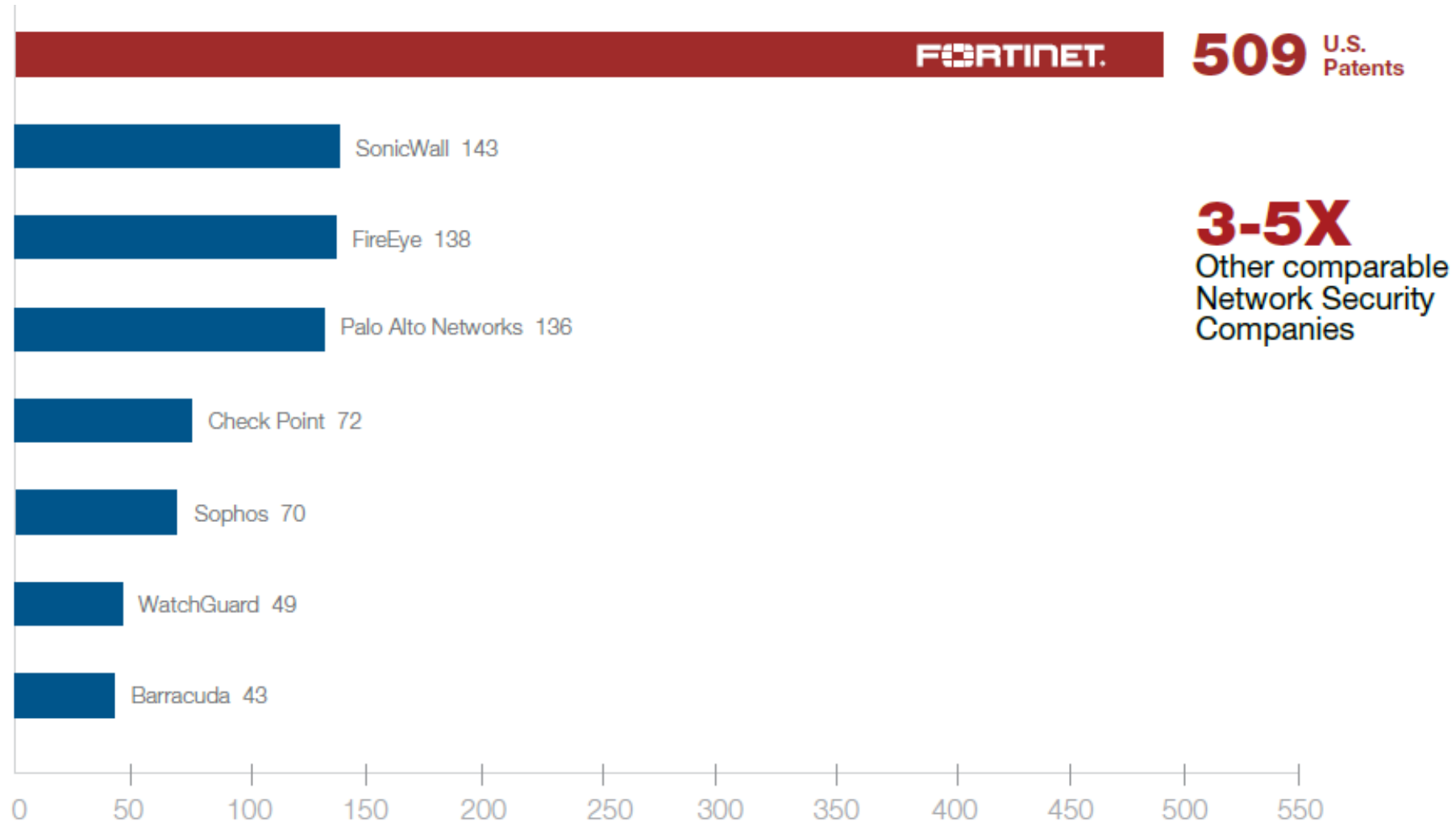
Figure 1. Magic Quadrant for Unified Threat Management (SMB Multifunction Firewalls)



Source: Gartner (June 2017)

Gartner Magic Quadrant for Unified Threat Management (SMB Multifunction Firewalls), Jeremy D'Hoinne, Rajpreet Kaur, Adam Hills, June 2017
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We Lead the Industry in Innovation



Based on patents issued as listed by the US Patent and Trademark Office

* As of June 30 2018 Global Patents = 539

NSS Labs 3rd-Party Certifications

Most Recent Test Results



9 Recommendations
out of 9!



4



3



4

9
Recommendations



5th year in
a row!

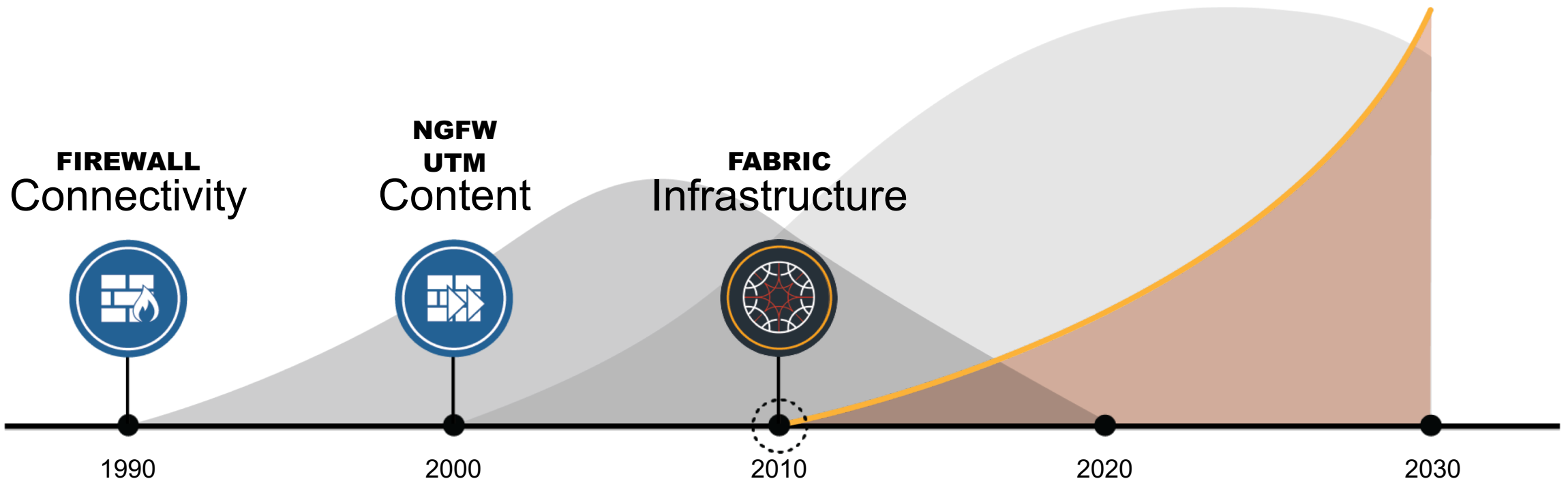


Updated August 20, 2018

Well-Positioned to Lead the 3rd Evolution of Network Security

Network Security Evolution

1ST GENERATION → 2ND GENERATION → 3RD GENERATION





DX

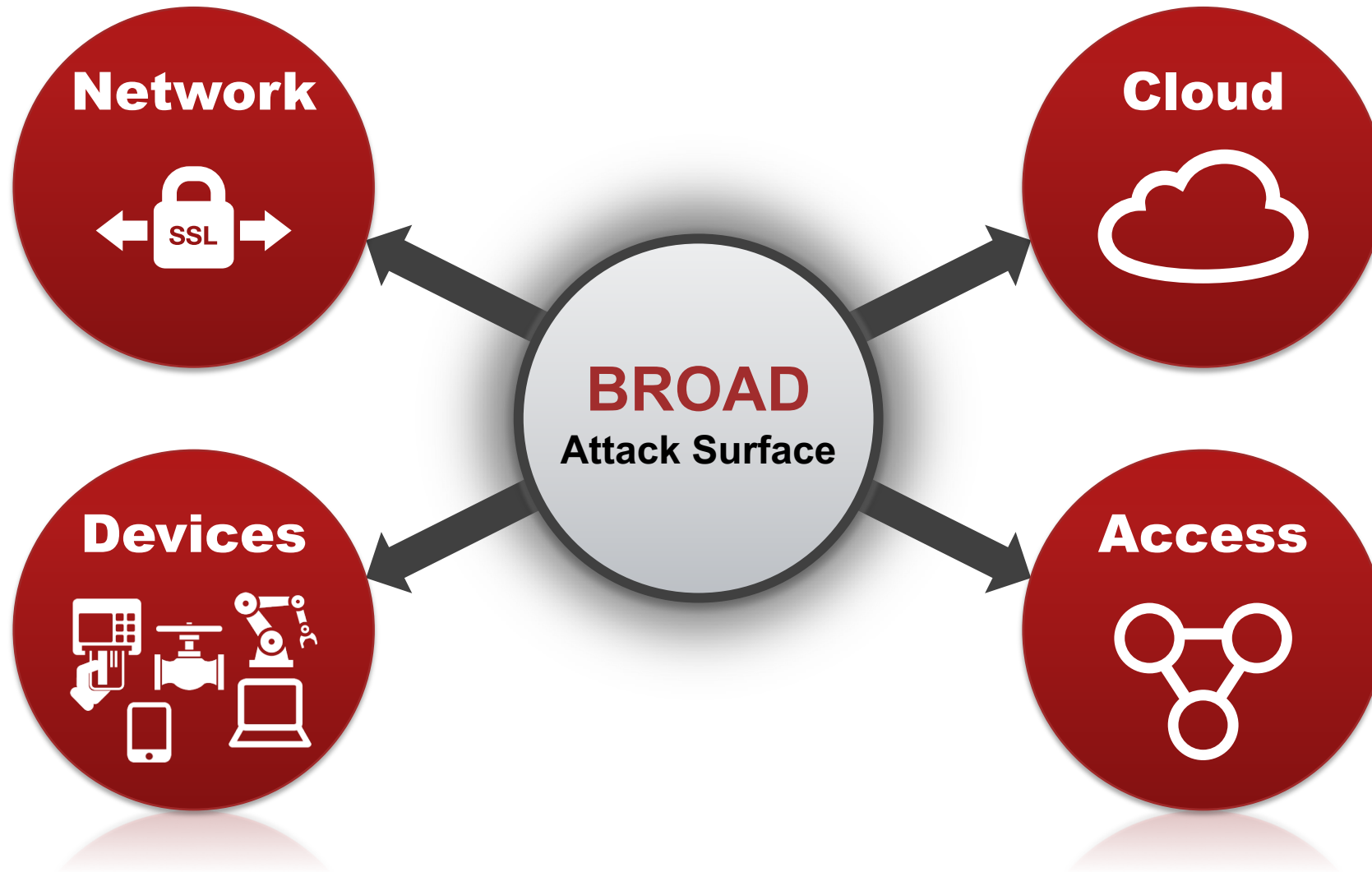
is the integration of digital technology into all areas of a business, resulting in fundamental changes to how businesses operate and how they deliver value to customers

[Digital Transformation]

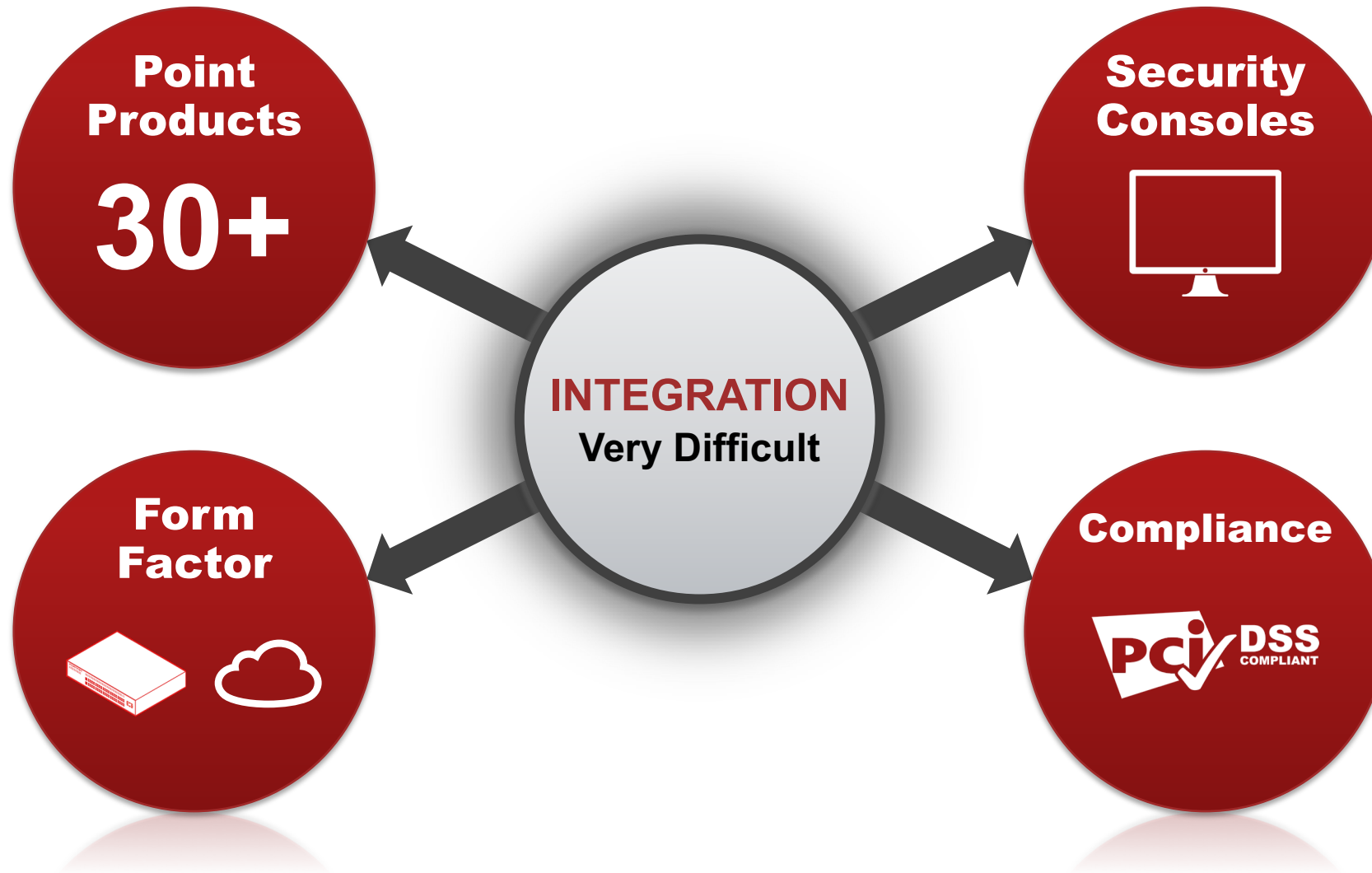


[Security Transformation]

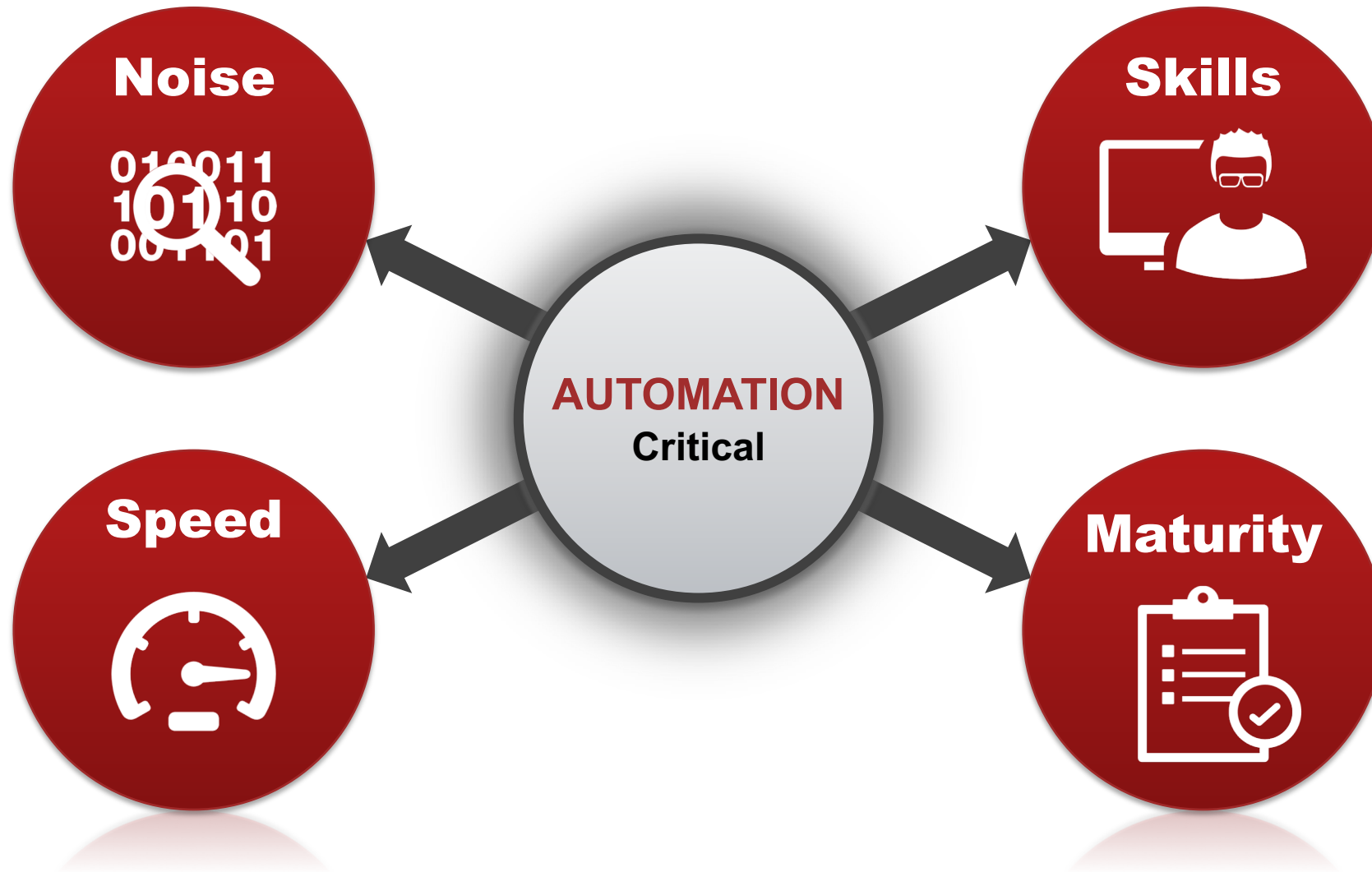
Digital Attack Surface Expanding and Becoming Invisible



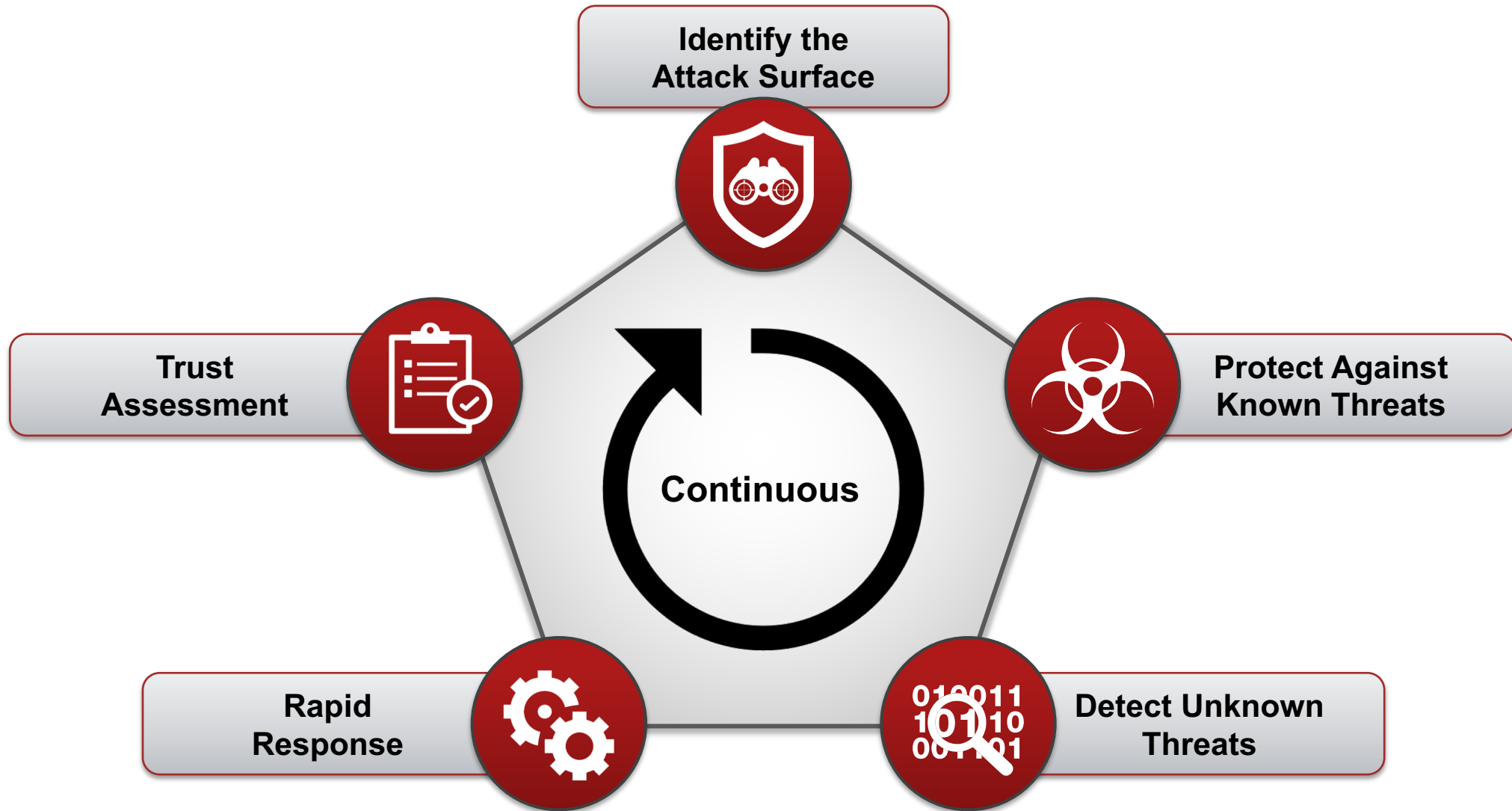
Too Many Point Solutions and New Regulations



Rapidly Changing Advanced Threats and Lack of Resources and Expertise



Security Framework for Digital Security



Fortinet Security Fabric

Third-Generation Network Security

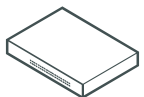
A Security Architecture that provides:

BROAD Visibility & Protection of the Digital Attack Surface

INTEGRATED Detection of Advanced Threats

AUTOMATED Response & Continuous Trust Assessment

Delivered as:



Appliance



Virtual Machine



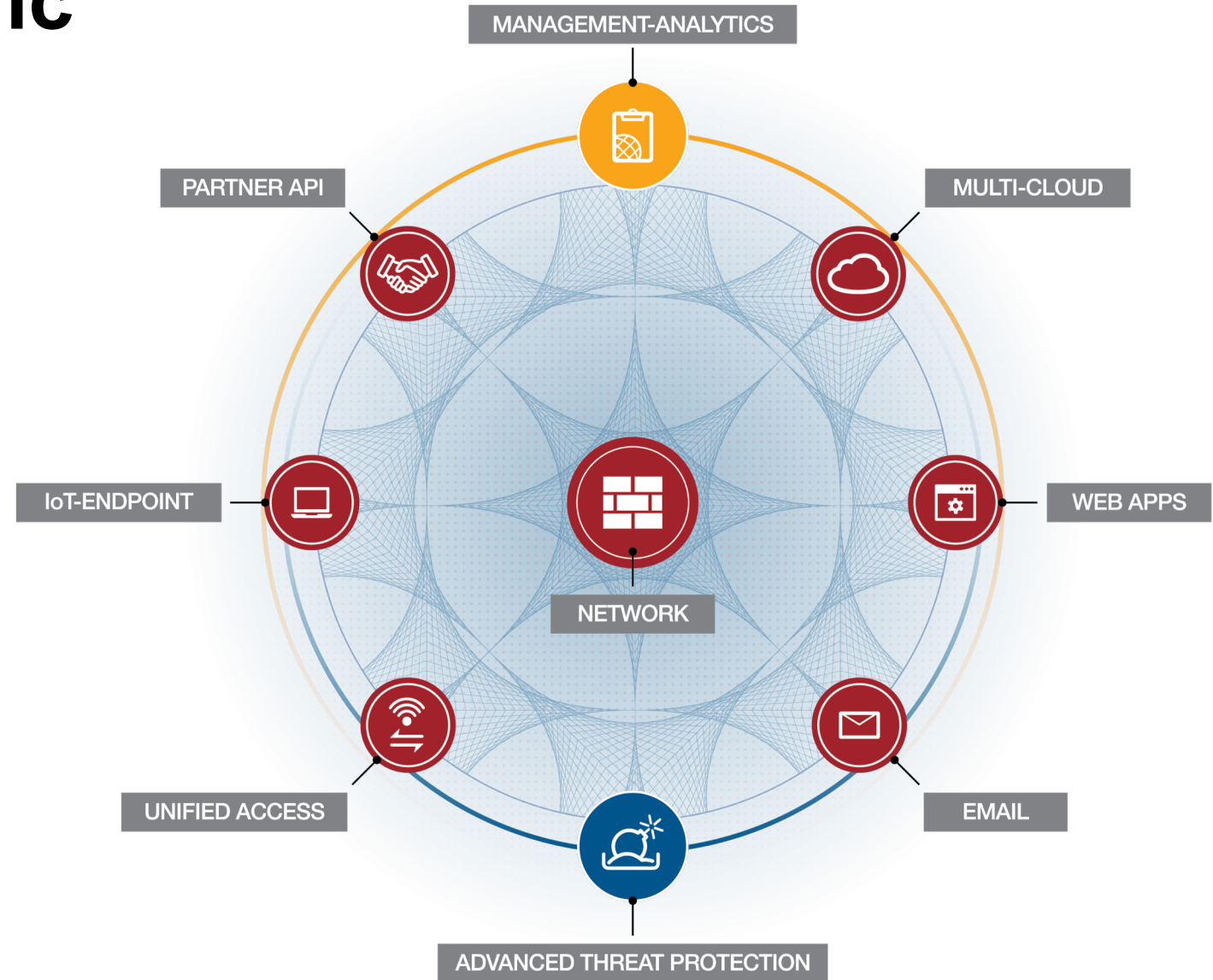
Hosted



Cloud



Software

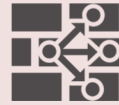


Core Fabric Technologies

FORTIOS



Fabric



Use Cases



Connectors



API



Automation



Fabric Agent



CASB



Orchestration

FORTIGUARD



Security Rating



Threat Intelligence



Web Filtering



FortiSandbox Cloud



Intrusion Prevention



Antivirus

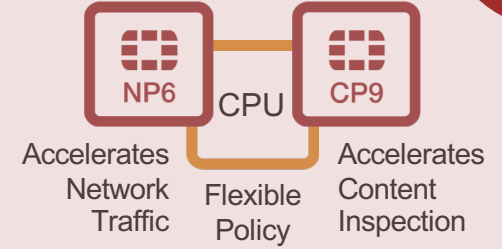


Application Control



IP Reputation

PARALLEL PROCESSING



Optimized for entry-level form factors



More Performance



Less Latency



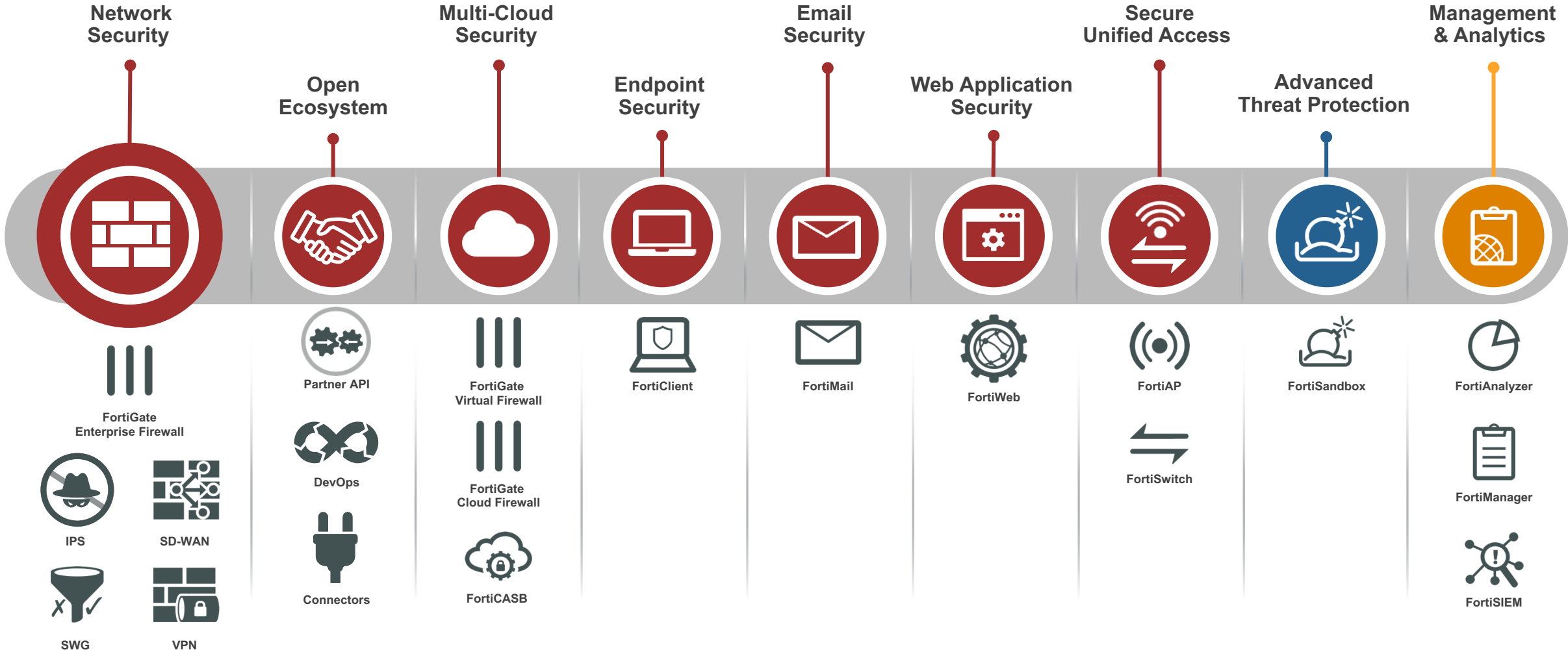
Less Power



Less Space

The Broadest Security Portfolio in the Industry

Built From The Ground Up To Deliver True Integration End To End



Fabric-Ready Ecosystem Partners Expand the Reach of the Fabric

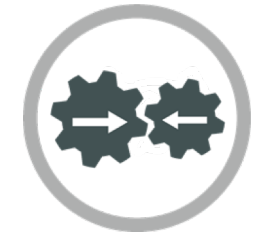
MANAGEMENT



ENDPOINT



CLOUD/NFV/SDN



FABRIC
API

VULNERABILITY/SIEM



TECHNOLOGY



IOT/OT/NAC/IDENTITY



FABRIC
CONNECTORS

CTAP - recommended actionstep

ASSESS YOUR NETWORK PERFORMANCE AND SECURITY

it's

FAST

and

FREE

FORTINET

CYBER THREAT ASSESSMENT

HOW DOES IT WORK?

1

REGISTRATION

Register online or In-portal
registration through **XXX**
(reseller name)



2

LOG COLLECTION

FortiGate will be installed in
your network to collect
logs. Further your network
profiling, one of the
following units will be used:

- FortiGate 100D
- FortiGate 300D
- FortiGate 1500D



3

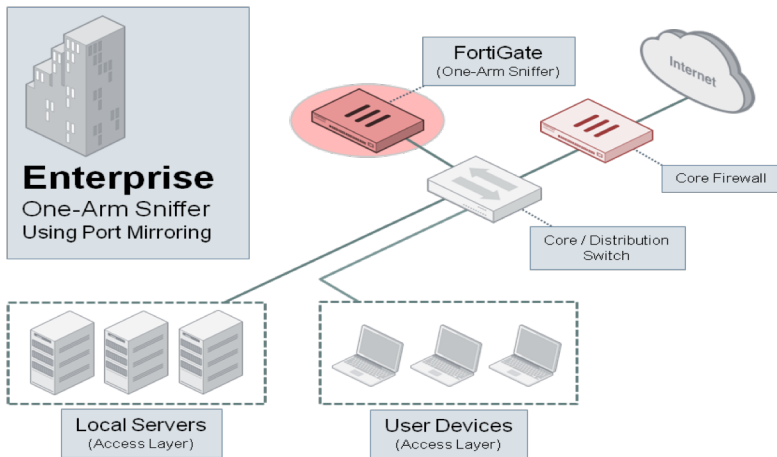
CTAP REPORT

We review the CTAP report
with you and discuss
opportunity to enhance
your network performance
and security

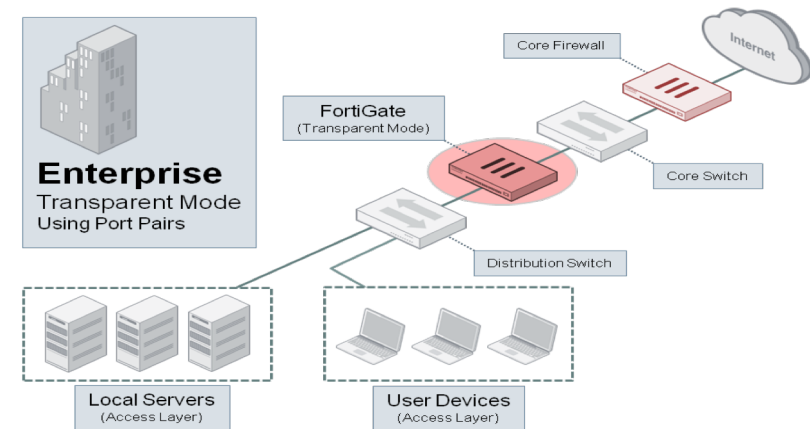


2 DEPLOYMENT MODES

ONE-ARM **SNIFFER** USING PORT MIRRORING



TRANSPARENT MODE USING PORT PAIRS



3 AREAS OF ANALYSIS

SECURITY
& THREAT PREVENTION



USER
PRODUCTIVITY



NETWORK
UTILIZATION



REPORTED DATA



- » Network security solution effectiveness
- » Application vulnerabilities
- » Malware/botnets detection
- » “At risk” devices within the network



- » Applications and web resources usage within the network
- » Peer to peer, social media, instant messaging share of the network usage
- » Usage of client-server and web-based applications in alignment with corporate policies



- » Network performance improvement area
- » Throughput, session and bandwidth requirements during peak hours
- » Security solution sizing and optimization for your actual usage



Request a free CTAP today!

FORTINET®